COMPARISON GUIDE

VS — dna vs OTHER BILLING PLATFORMS

PRODUCT CONFIGURATION

	dna	Other
Create products, with their general description.	YES	YES
Set up pricing for each of the terms / NRCs, MRCs or installation prices.	YES	NO
Tiers, to have the possibility of having different prices per product.	YES	NO
Bundles	YES	NO
Metered and Unlimited usage packages	YES	NO
Terms. Configure as many contract terms as desired	YES	NO

QUOTING

	dna	Other
Create Quotes	YES	YES
Discounts with approval process	YES	NO
Send quote for one or many contract terms	YES	NO
Download into PDF	YES	NO
Configure pages before and after the quote for marketing info	YES	NO
Configure quote terms and conditions	YES	NO
Electronic signature for end customers	YES	NO
Automatic Electronic LOA and Resporg form if customer is porting any number or toll free	YES	NO

PROVISIONING

	dna	Other
Define extension digits	YES	NO
Define user scope (basic user, office manager, call center agent, call center supervisor)'	YES	NO
Define DIDs per extension if needed	YES	NO
Define hardware shipping destinations	YES	NO
Define Autoattendants and Hunt groups	YES	NO
Full blown Project Management tool for full visibility and accountability over any placed order	YES	NO
Task and checklist configuration for each Project including custom tasks tied to specific products	YES	NO
Comments and reminders section on each task	YES	NO
Automatic provisioning into SNAPsolution / Softswitch via API (no human / manual intervention)	YES	NO
Automatic hardware ordering & push SNAPsolution via API (no need to scan barcodes or MAC addresses)	YES	NO
Shipment integration for shipment updates	YES	NO
Configure billing dates / start	YES	NO
DIDs and toll free ordering via API with 5 different carriers	YES	NO
Automatic e911 callerID and directory listing configuration with 5 carriers via API	YES	NO
Reports of statistics for each project down to the task level	YES	NO
DID manager. Did management tool	YES	NO
Full RMA module	YES	NO

BILLING

	dna	Other
Single billing cycle for each customer	YES	NO
Single billing cycle for all customers	YES	NO
Pro-rated charges for MRC and charge next month in advance	YES	NO
LD bucked of minutes aplication and overage minutes charged at a different rate	YES	NO
Call path billing	YES	NO
One time charges module	YES	YES
Credit Memos generation	YES	NO
QuickBooks Online integration	YES	NO
Microsoft Dynamics (Great Plains) integration	YES	NO
CDR parser capable of process more than 20 different CDR sources, flexible scheduling possible	YES	NO
End user portal to show invoices and payment history.	YES	YES
Receive payments via Credit Card, ACH and Checks.	YES	PARTIAL
Automatic payments	YES	YES
Order new products and services, shopping cart like functionality	YES	NO
Audit alerts when billable difference between SNAPsolution and SNAPvantage	YES	NO
Automated suspensions via API and SNAPsolution domain blockage	YES	NO
Automated reactivations after suscessccfull payment. Including Re-activation fees	YES	NO
Automated Cancellation of partial or total account. Including Cancellation fees	YES	NO
Invoice PDF generation	YES	YES
Taxes integration with Compliance Solutions Inc	YES	NO
Integration with 4 different payment gateways	YES	NO
Upload call rates	YES	NO
Different call rates per customer	YES	NO

BRANDING

	dna	Other
Email notification engine, 100% configurable. Up to 130+ different notifications	YES	NO
Email notifications delivery receipts	YES	NO
Upload own end user agreement and signature	YES	YES
Upload own logo, and colors	YES	YES

COMMISSIONS

	dna	Other
Configurable Commisions Groups	YES	NO
Configurable Groups of products	YES	NO
Configurable quotas	YES	NO
Configurable MRC %	YES	NO
Configurable upfront	YES	NO
Configurable usage / residual	YES	NO
Configurable ramp up plans	YES	NO
Branch management	YES	NO
Branch director	YES	NO
Super visible and transparent commisions reports for all user levels including	YES	NO
Channel Partners	YES	NO

BUSINESS RULES

	dna	Other
Set up minimum of lines to be quoted	YES	NO
Set up minimum of extentions to be quoted	YES	NO
Set up minimum of MRC to be quoted	YES	NO

CHANNEL PARTNERS

	dna	Other
Registration form and approval process	YES	NO
Different types of partners depending on their commision group	YES	NO
Welcome email	YES	NO
Electronic Signature	YES	NO
Sub-users or sub-agents	YES	NO
Commissions definition for those sub-users / agents	YES	NO